



All India Institute of Medical Sciences, Bhubaneswar
At - Sijua (Patrapada), Post - Dumuduma, Bhubaneswar (Odisha) - 751019

To be uploaded in website: www.aiimsbhubaneswar.nic.in (e-tender)

Reference No: STORE-53/20/2025-STPUR SEC /47
Comp. No.: 16290

Dated: 06/12/2025

Sub- Procurement of 04 types of consumables (Echelon 3000 stapler) (Make: Johnson & Johnson) in the department of Surgical Oncology & Urology at AIIMS, Bhubaneswar on Proprietary Basis.

INVITING COMMENTS THEREON

Department of Surgical Oncology & Urology at AIIMS, Bhubaneswar has requested to Procure of 04 types of consumable items (Ethicon Echelon™ 3000 stapler) (Make: Johnson & Johnson) from M/s. Unique Distributor. (Authorized distributor of M/s. Johnson & Johnson Pvt. Ltd).

The Notice is being uploaded for general information of prospective manufacturer/Authorized Distributor/Dealers to submit their objection/proposal/comments, if any, on proprietorship of the above items.

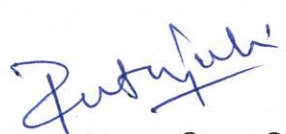
In case the product of any manufacturer/Authorized distributor/Dealer conforms, they may submit their proposal for the supply of the same along with the brochures, for compliance and any documentary evidence. One quotation of the product may also be submitted.

The objections/comments/proposal should be sent in sealed cover to the Office of Sr. Procurement Cum Stores Officer, AIIMS, Bhubaneswar (Odisha) – 751019 or through E-mail to sp_helpdesk@aiimsbhubaneswar.edu.in so as to reach on or before date: 22/12/2025 failing which it will be presumed that no other firm is interested to offer comments/protest/object and case will be decided on its merits.

The Ref. no. – STORE-53/20/2025-STPUR SEC Dated: 06/12/2025, due on dated: 22/12/2025 should be superscripted on sealed envelope.

Enclosure:

1. User Proprietary Article Certificate of AIIMS, Bhubaneswar- **Annexure-I**
2. PAC of M/s. Johnson & Johnson Pvt. Ltd. - **Annexure-II**
3. OEM Authorisation Certificate - (M/s. Unique Distributor) - **Annexure-III**
4. Budgetary Quotation - **Annexure- IV**


Sr. Procurement-cum-Store Officer (I/c)
AIIMS, Bhubaneswar
Ph.: 0674-2476035/669/044
Email: spo@aiimsbhubaneswar.edu.in

Copy to:

1. IO, Surgical Oncology & Urology Department : for information please
2. Accounts Officer : for information please
3. Help Desk, S&P : for information & necessary action please.

ANNEXURE-I**AIIMS BHUBANESWAR**

Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference:			
1	Description of article	Echelon 3000 Stapler - 45MM and 60MM with 340MM shaft length Standard,	
2	Forecast of quantity /annual requirement	4 Pcs (2 Each for)	
3	Approximate estimated value for above quantity	Rs.1,88,160/- (including 12%GST)	
4	Maker's name and address	Johnson & Johnson private limited	
5	Name(s) of authorized dealers/ Stuckists	M/s Unique Distributor Bhubaneswar	
6	I approve the above purchase on PAC basis and certify that: - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) by ticking it - without which PAC certificate will be invalid.		
6 (a)	This is the only firm who is manufacturing / stocking this item. AND	<input checked="" type="checkbox"/>	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	<input checked="" type="checkbox"/>	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) : OR	<input checked="" type="checkbox"/>	
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR		
7	Reference of concurrence of finance wing to the proposal:		
History of PAC Purchase of this item for past three years may be given below:			
Name of the Supplier			
Order/ Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any

Signature of Approving Authority.....

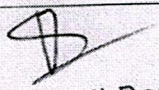
Date..... Designation of Officer.....

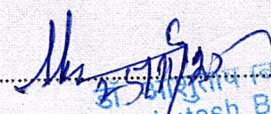
Dr. Ashutosh Biswas
कार्यकारी निर्देशक / Executive Director
एम्स, भुवनेश्वर
AIIMS, Bhubaneswar-751006

Signature of the
Phanindra Kumar Swain
MCh Oncology
Assistant Professor
AIIMS, Bhubaneswar
RMC-25633

AIIMS BHUBANEWSAR
Proprietary Article Certificate
Valid for the Current Financial Year

File No. and Date Reference :			
1	Description of article	Endo Energy Mech Products	
2	Forecast of quantity /annual requirement	10 Nos	
3	Approximate estimated value for above quantity	Rs 4,65,920.00	
4	Maker's name and address	Johnson & Johnson Pvt. Ltd, United State of America	
5	Name(s) of authorized dealers/ Stockists	M/s Unique Distributors, Ethicon Surgical Care	
I approve the above purchase on PAC basis and certify that : - Note- Tick to retain only one out of (b), C-1) or (c-2) whichever is applicable and cross out others. Please do confirm (a) byticking it - without which PAC certificate will be invalid.			
6 (a)	This is the only firm who is manufacturing / stocking this item.AND	Yes	
6 (b)	A Similar article is not manufactured / sold by any other firm, which could be used in lieu OR	Yes	
6 (c-1)	No other make/brand will be suitable for following tangible reasons (like OEM/ Warranty, spares.) :OR		
6 (c)	No other make/brand will be suitable for following intangible reasons (if PAC was also given in the last procurement cycle, please also bring out efforts made since then to locate more sources) : OR		
7	Reference of concurrence of finance wing to the proposal :		
History of PAC Purchase of this item for past three years may be given below :			
Name of the Supplier			
Order/Tender Reference & Date	Quantity Ordered	Basic Rate on Order (Rs.)	Adverse Performance Reported if Any


Dr. Kalandi Barik
 Asst. Professor
 Department of Urology
 Signature of the Indenting Officer
 AIIMS, Bhubaneswar-751019

Signature of Approving Authority.....

Date..... Designation of Officer **Dr. Ashutosh Biswas**
 कार्यकारी निदेशक / Executive Director
 एम्स, भुवनेश्वर
 AIIMS Bhubaneswar-751019

ANNEXURE-II

**Johnson & Johnson
MedTech**

Ethicon Endo-Surgery, LLC
475 Calle C
Guaynabo, Puerto Rico 00969, USA

Surgery

PROPRIETARY CERTIFICATE & AGREEMENT FOR REPRESENTATION

We hereby certify the products mentioned in Annex I are the proprietary products of Johnson & Johnson and are manufactured by the following sites:

Product Name	Manufacturing Site
Echelon 3000 Staplers (Non-CE)	Legal Manufacturer: Ethicon Endo Surgery, LLC 475 Calle C Guaynabo, PR 00969 USA Physical Manufacturer: Ethicon Endo-Surgery S.A. De C.V. Planta II, Calle Durango No. 2751, Colonia Lote Bravo, Ciudad Juarez, Chihuahua 32575, Mexico

We further certify that **Johnson & Johnson Private Limited**, at 501 Arena Space Off JVLR, Behind Majas Depot, Jogeshwari Est Mumbai 400060, India, is our affiliate and is authorized to market the products in India through its regional branch offices at Chennai, Delhi, Mumbai, and Kolkata. Furthermore, we, the undersigned, on behalf of Ethicon LLC, confirm that **Johnson & Johnson Private Limited**, and its regional branch offices, are authorized to submit offers and commit, sign, finalize, execute orders and to appoint distributors, dealers and liaison agents to sell the complete range of products on our behalf.

Table 1

Codes – Mod Code	Description
ECH45C - 14	ETHICON ECHELON™ 3000 45mm Stapler
ECH45S - 14	ETHICON ECHELON™ 3000 45mm Stapler
ECH45L - 14	ETHICON ECHELON™ 3000 45mm Stapler
ECH60C - 14	ETHICON ECHELON™ 3000 60mm Stapler
ECH60S - 14	ETHICON ECHELON™ 3000 60mm Stapler
ECH60L - 14	ETHICON ECHELON™ 3000 60mm Stapler

Signed for and on behalf of:
Ethicon Endo-Surgery, LLC

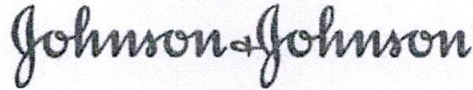
Debora Villavicencio
Electronically signed by: Debora Villavicencio
Reason: I am approving this document
Date: May 12, 2025 07:14 EDT

05/12/2025

Debora Villavicencio
Senior Regulatory Affairs Specialist

Date

Dr. Phanindra Kumar Swain
MCH Surgical Oncology
Assistant Professor
AIIMS, Bhubaneswar
BMC 25622

ANNEXURE-IIIMEDICAL DEVICES
DIVISION OF JOHNSON & JOHNSON PRIVATE LIMITED

REF. ENERGY/Authorization/AIIMS_BBSR/2025/01

Date : 10th July, 2025

To,
The Executive Director
All India Institute of Medical Sciences.
Bhubaneswar Orissa :

Sub: Authorization for Ethicon Energy & EndoMech Products

Dear Sir,

With reference to the above mentioned subject, please be informed that the below mentioned authorized distributor of Ethicon Surgical Care (Energy Product) - a division of Johnson and Johnson Medical will meet your requirement

**M/S. UNIQUE DISTRIBUTORS
23/A,1ST FLOOR
STATION SQUARE
UNIT-III
BHUBANESWAR-751001
MOB:-9437021922,9040021922
GST NO. 21ADQPS3654K1Z4**

Our distributor will supply, raise bills and receive payment for Ethicon Surgical Care (Endo Mechanical & Energy) products that you require.

At J&J it has been a constant endeavor to improve on the service level provided by us and our channel partners to our esteemed customers. In line with the same we are providing you with an additional distributor for the said products to ensure uninterrupted services at all times.

Please note that this additional authorization is specific to Ethicon Surgical Care (Endo Mechanical & Energy) products only and it will be valid till **31st December 2025**.

Thanking you and assuring you of our best services at all times.

Yours sincerely,



**VINOD KUMAR
GENERAL SALES MANAGER
ETHICON SURGICAL CARE & ENERGY
JOHNSON & JOHNSON PVT. LTD
Email: vkumar3@its.jnj.com**



**Dr. Kalandi Barik
Asst. Professor
Department of Urology
AIIMS, Bhubaneswar-751019**

Corporate Office: Arena Space, Off JVLR, Behind Majas Depot, Jogeshwari (E), Mumbai 400 060, India

T: +91 22 6664 6464 F: +91 22 6671 820G

Registered Office: Johnson & Johnson Private Limited, L.B.S. Marg, Mulund (W), Mumbai 400 080

T: +91-22-2564 4441 F: +91-22-2564 3410

Web: www.jnjindiacom CIN: U33110MH1957PTCO 10928

ANNEXURE-IV



Ref. EES/Quotation/SP/AIIMS_BBSR/2025/03

Date : 10th JULY,2025

To,
The Director,
All India Institute of Medical Sciences,
Bhubaneswar

Sub : Quotation for Endo Energy Mech Products

Dear Sir,

Thanks for your interest in Ethicon Surgical Care range of products. Please find the relevant details threaded below for your favorable consideration.

Sl No	Code	Product Description	Qty Offered (pc or bx)	MRP Per Pc	Offered Price Per Pc	GST @ 12%	Total
1	ECH45C	Echelon 3000 Stapler - 45mm with 280mm shaft length Compact	1 pc	69,000.00	40,000.00	4,800.00	44,800.00
✓ 2	ECH45S	Echelon 3000 Stapler - 45mm with 340mm shaft length Standard	1 pc	69,000.00	40,000.00	4,800.00	44,800.00
3	ECH60C	Echelon 3000 Stapler - 60mm with 280mm shaft length Compact	1 pc	73,000.00	44,000.00	5,280.00	49,280.00
✓ 4	ECH60S	Echelon 3000 Stapler - 60mm with 340mm shaft length Standard	1 pc	73,000.00	44,000.00	5,280.00	49,280.00

Our Terms & Conditions:

- The rates are F.O.R destination.
- Prices quoted are in INR & per unit only.
- Rates are inclusive of 12% GST as applicable.
- Rates are Valid till 31st December 2025 only.
- Delivery – Within 2-4 weeks on receipt of the confirm order.
- Products will be supplied against written order only.
- Supply will be made through our authorized dealer **M/s. Unique Distributor. Bhubaneswar**

Payment Terms:

- As per your prevailing payment terms.

We do feel the above will be in line with your requirements. Should you however have any queries, kindly do not hesitate to get in touch with **Mr. Sabyasachi Parida** or mail him at SParida1@its.jnj.com.

Thanking you and assuring you of our best services at all times.

Yours sincerely,


VINOD KUMAR
GENERAL SALES MANAGER
ETHICON ENDO-SURGERY _ EAST & BANGLADESH
JOHNSON & JOHNSON PVT. LTD.
Mob : 91 90511 17272.
Email: vkumar3@its.jnj.com


Dr. Phanindra Kumar Swain
MCH Surgical Oncology
Assistant Professor
AIIMS, Bhubaneswar
91 90511 17272

Disclaimer: We would hereby like to certify that we have quoted our best prices based on the tender quantities. We also wish to disclose that the prices lower than the prices quoted may be applicable to other Government Department/Institution or any other institution and such lower prices are solely on account of terms of sales and other conditions applicable during the pendency of such contract.

Corporate office : Arena Space, Off JVLR, Behind Majas Depot, Jogeshwari (E), Mumbai 400 060, India

T: +91 22 6664 6464

Registered Office : Higi House, L.B.S. Marg, Mulund (W), Mumbai 400 080.

T: +91-22-2593 6700

Web: www.jnjIndia.com CIN: 033110MH1957PTC010928

Email ID: ra-corporatesecretar@its.jnj.com

Johnson & Johnson PRIVATE LIMITED

Ref. EES/Quotation/SP/AIIMS_BBSR/2025/03

Date : 10th JULY,2025

To,
The Director,
All India Institute of Medical Sciences,
Bhubaneswar

Sub : Quotation for Endo Energy Mech Products

Dear Sir,

Thanks for your interest in Ethicon Surgical Care range of products. Please find the relevant details threaded below for your favorable consideration.

SI No	Code	Product Description	Qty Offered (pc or bx)	MRP Per Pc	Offered Price Per Pc	GST @ 12%	Total
1	ECH45C	Echelon 3000 Stapler - 45mm with 280mm shaft length Compact	1 pc	69,000.00	40,000.00	4,800.00	44,800.00
2	ECH45S	Echelon 3000 Stapler - 45mm with 340mm shaft length Standard	1 pc	69,000.00	40,000.00	4,800.00	44,800.00
3	ECH60C	Echelon 3000 Stapler - 60mm with 280mm shaft length Compact	1 pc	73,000.00	44,000.00	5,280.00	49,280.00
4	ECH60S	Echelon 3000 Stapler - 60mm with 340mm shaft length Standard	1 pc	73,000.00	44,000.00	5,280.00	49,280.00

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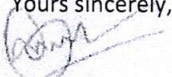
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- As per your prevailing payment terms.

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Thanking you and assuring you of our best services at all times.

Yours sincerely,



VINOD KUMAR
GENERAL SALES MANAGER
ETHICON ENDO-SURGERY _ EAST & BANGLADESH
JOHNSON & JOHNSON PVT. LTD.
Mob : 91 90511 17272.
Email: vkumar3@its.jnj.com

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Email ID: ra-corporatesecretar@its.jnj.com


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